



COUNTY OF LOS ANGELES

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To: Supervisor Yvonne B. Burke, Chair
Supervisor Gloria Molina
Supervisor Zev Yaroslaysky
Supervisor Don Knabe
Supervisor Michael D. Antonovich

From: Jon W. Fullinwider
Chief Information Officer

CONSOLIDATED COMPUTER PURCHASE PROGRAM - STATUS REPORT

The Consolidated Computer Purchase Program (CCPP) was adopted as the standard business practice for acquisition of all County PC assets by your Board on June 19, 2007. The CCPP establishes personal computer (PC) purchases based on a limited number of standardized technical configurations across all County departments allowing for significantly increased savings.

Since the inception of the program, the total CCPP direct savings exceeds \$32 million dollars based on acquisition of more than 26,000 PC devices across all County departments, and resulted in a 65 percent reduction over the current County Master Agreement pricing. The direct savings achieved are as follows:

- The CCPP concept was successfully piloted in May 2006, and resulted in a direct savings of over \$1.5 million dollars (approximately \$714 per unit savings) based on acquisition of 2,100 PC devices across five County departments.
- A CCPP expanded pilot involving 25 departments for the period from May 2007 to November 2007 had direct savings exceeding \$14 million dollars (approximately \$900 per unit savings) based on acquisition of over 16,000 PC devices, and resulted in a 50 percent reduction over the current County Master Agreement pricing. When combined with additional devices and services (i.e., deployment, installation, imaging, and additional maintenance) the CCPP resulted in a direct savings exceeding \$20 million dollars.

- During the first 90 days of the current round of the program, beginning, November 16, 2007 to February 25, 2008, direct savings are estimated to exceed \$12 million dollars (approximately \$1300 per unit savings) based on acquisition of 9,421 PC devices and includes savings for 3640 monitors (approximately \$130 per unit savings). The current direct savings breakdown as shown:

1. **9,421 Personal Computers Purchased:**

LAC Master Agreement Cost	\$ 17,953,492.63
CCPP 4 Cost	\$ 7,008,249.65
Direct Savings	\$10, 945,242.63
2. **3640 Monitors Purchased:**

LAC Master Agreement Cost	\$ 1,170,187.00
CCPP 4 Cost	\$ 696,987.20
Direct Savings	\$ 473,200.00
3. This Estimate Does Not Include: Sales from the County of Los Angeles Employee Computer Purchase Program; sales from participating public agencies that piggyback onto our contracts through the local resellers; installation and deployment services.

The CCPP provides County departments a choice of enterprise manufacturers, while at the same time aggregating purchases based on standardization on a limited number of PC device type configurations, which reduces the complexity of support allowing department technical staff to focus on enabling the business value of automation in delivering improved public services.

The bottom line of the CCPP has been the direct savings of more than \$32 million dollars to the County of Los Angeles, which ultimately benefits the citizens of Los Angeles County, who benefit from the lower cost of government, better application of resources and more efficient government operations.

If you have any questions or need additional information, please contact Sir Clark, of my office, at (213) 974-1739 or by e-mail at sclark@cio.lacounty.gov.

JWF:SC:ygd

c: Chief Executive Officer
DCEOs
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